



Career counselor Carolyn Emerson works with a student in Gallaudet's Career Center. Typically, the center's staff assists more than 1,000 students a year.

Career Center provides resources to help students make hard choices

Gallaudet students, like their peers in universities everywhere, face a wide array of bewildering decisions that will deeply affect their personal and professional lives:

What profession best fits the individual's skills? Leap into the work force early or go on to graduate school? Change majors? Choose a profession that perhaps doesn't pay as well as another but affords more personal satisfaction?

Making an educated choice concerning these important matters is made easier for Gallaudet students through the resources available in the Career Center.

As Tim Kitterman, a placement counselor in the Career Center, is quick to point out, the service, contrary to some people's notions, is not to function as an employment agency. "We're really not here to place students in jobs. Our philosophy is that the students can do that for themselves; we supply the tools and resources that they need."

Those 'tools' include a career information center, a national job bank that is updated regularly with employment opportunities available in all employment sectors, and a computerized guidance service called "Sigiplus" that helps students identify what careers they want to pursue and match up their values and skills with several hundred occupations and pay scales in 30 to 40 categories.

The Career Center staff, which consists of a director, a coordinator of job development, career counselors, and placement counselors—most of whom are Gallaudet graduates and understand the specific needs of career-bound deaf people—gives students assistance in preparing resumes, brushing up on interview skills, developing job search strategies, and preparing busi-

ness correspondence. The staff also sets up appointments between students and job recruiters who frequently come to the campus.

Staff members also fill the role of information officers, fielding calls from students and employers from across the nation who have inquiries relating to deafness and the workplace. They also conduct workshops for employers, Kitterman said, "to help them become aware of deafness and understand how to work with deaf co-workers."

More than 1,000 students are served annually by the Career Center staff. The range of services varies from initial inquiries about the center's functions, to going through the procedure of intake counseling, meeting with a career or placement counselor, and setting up a credentials file—a packet of transcripts, resumes, and letters of recommendation that is handy to mail to prospective employers.

A major activity of the Career Center this year will be a Career Fair, set for March 29, where employers are invited

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Twenty Gallaudet employees begin new leadership training program

Twenty Gallaudet employees, recently selected for a new leadership training institute at the University, will participate in their first workshop training sessions this Thursday and Friday, Sept. 28 and 29, as the GUIDE (Gallaudet University—Innovation, Direction, and Empowerment) program gets under way.

The participants, chosen from 150 employees nominated by their co-workers, were selected by a screening committee set up by President I. King Jordan.

The purpose of GUIDE is to identify potential future leaders at Gallaudet, give them training and information that will increase their awareness of issues that face the University and the surrounding community, and create networks on campus that cut across traditional department and unit lines, according to Jordan. GUIDE is patterned after "Leadership Washington," a program that gives leaders in education, business, and other professions an opportunity to meet, discuss various topics, and build contacts.

Participants selected for this first

GUIDE program are Lloyd Ballinger, Computer Services; Scott Bally, Audiology and Speech Pathology; Cheryl Barto, National Information Center on Deafness; Thomas Bowen, Technical Support Services; Cynthia Compton, Audiology; Albert Couthen, KDES assistant principal; Leah Cox, Career Center; Debra DaSilva, Accounting; James DeStefano, Athletics; Deborah Elliot, Career Development; Angela Gilchrist, Academic Advising; Robert Herbold, Computer Services; Kathy Jankowski, Communication Arts; Dr. Michael Kemp, Sign Communication; Dr. Fat Lam, Mathematics; Dr. Mary Malzkunn, Government; Sarah Raymond, KDES Intermediate Instruction; Michael Wallace, Student Life, Northwest Campus; Donna Wells, Library; and Barbara White, Sociology and Social Work.

The Sept. 28 and 29 training program will be led by Denise Cavanaugh, a leadership consultant from Cavanaugh, Hagan, and Pierson; and Dwight Benedict, Gallaudet's director of Student Life. Dr. Jeffrey Lewis, an associate professor in the Counseling Department, will present a workshop on group building during the program.

Employees may see salaries rise; faculty applaud proposed parity

If Congress approves Gallaudet's full budget appropriation for Fiscal Year 1990, eligible faculty and non-union staff will receive a 6 percent across-the-board salary increase, effective Oct. 1, according to President I. King Jordan.

The House Subcommittee on Labor, Health and Human Services, and Education Appropriations has approved the University's recommended level for operations of \$67,350,000—a \$2,340,000 increase over the current fiscal year, plus an additional \$1,000,000 for the endowment matching program.

The Senate subcommittee and then Congress must act on Gallaudet's budget request and it must be signed into law before the 6 percent increase can be guaranteed. Retroactive pay adjustments may have to be made if the budget is not approved by Oct. 1, when FY 1990 begins.

In a memorandum to the campus community, Dr. Jordan also said that additional funding will be made available to support other salary increase programs. For non-union staff, this will mean a continuation of the merit increase program at an average of three percent. For faculty, funds will be used for merit increases, promotions, and

parity adjustments.

In a matter related to faculty salary increases, Committee E (Faculty Compensation) Chairman Dr. Frank Zieziula told the Faculty Senate at a Sept. 18 meeting that Jordan's budget proposal represents "a commitment on behalf of the president to achieve parity in faculty salaries with our University peers (at this present time identified as eight area university faculties), within a two-year period of time."

The issue of achieving parity with these neighboring institutions has been a primary goal of Committee E for about two years. Zieziula said that, according to Jordan's proposal, half of the parity increase would be distributed to faculty on Oct. 1, and the balance would be given next October, using adjusted 1990 salary figures. For this year, Jordan has agreed to use the parity numbers prepared by Committee E, said Zieziula.

Zieziula said that Committee E views the compensation package as "fair and in line with our advice to the president and his staff. . . . Committee E commends the administration for its commitment to and its spirit of establishing the priority of the welfare of faculty and staff above that of buildings and events."

'Ole Jim' menu

**Friday, Sept. 29
Noon-1:30 p.m.**

Italian

Spaghetti with Meatballs
or Ravioli with Cheese
Tossed Salad
Garlic Bread
Rice Pudding
Iced Tea, Coffee

Announcements

The Department of Sign Communication Fall 1989 Lecture Series will begin Monday, Sept. 25, with MSSD instructor Janet Weinstock speaking about "Activities to Promote Awareness in Deaf Culture." The interpreted lecture will be held from 4:30-5:30 p.m. in the Ely Auditorium. For more information, call Ethelyn DeStefano at x5200.

The D.C. Rape Crisis Center (DCRCC) is seeking volunteers who are deaf and/or have TDDs so it can extend its TDD hotline to 24 hours. The center offers companions/advocates to victims of sexual assault to help them manage hospital, police, and court experiences. Volunteer training for community educators and companions/advocates will begin Oct. 3. In support of this effort, Gallaudet's administration will allow supervisors to grant compensatory or release time to employees at the supervisor's discretion. To volunteer or gain more information, leave your name and number with the Gallaudet University Counseling Center, x5260, or call DCRCC 8:30 a.m.-6 p.m. Monday-Friday at 232-0789 (V) or 328-1371 (TDD).

Deaf-blind and other visually impaired visitors will be able to take special tours of the Names Project AIDS Memorial Quilt on the Ellipse in Washington Oct. 6, 7, and 8. Audio description touch-tours will be held each day at 2 p.m., and interpreted tours for deaf-blind people will be held each day at 3:30 p.m. The tours are sponsored by Gallaudet's Programs in Adult and Continuing Education, the Names Project Chapter of the National Capital Area, and Metropolitan Washington Ear, Inc. To register for deaf-blind tours, call Char Laba at x5044.

Gallaudet alumna and Greenpeace organizer Julie Nelson will give signed tours of Greenpeace's new Rainbow Warrior ship while it's docked in New York City Sept. 30-Oct. 1 from 10 a.m.-5:30 p.m. and Oct. 7-8 from 11 a.m.-2 p.m. The ship is a reproduction of one sunk by French secret service agents four years ago. It is sailing from Europe on its way to the Pacific Ocean, where crew members will address the issues of nuclear testing and the destruction of coral reefs.



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Gallaudet's new athletic director, Ron Stern, discusses the Women's Field Hockey program with coach Linda Deane.

New athletic director has goal of instilling pride in deaf athletics

Ron Stern, Gallaudet's new athletic director, has only been on the job two weeks now, but he has an ambitious long-term goal: to instill in the Athletic Department the same degree of pride in the arena of deaf athletics that the University takes in its role as a leader in the field of deaf education and culture.

Under the direction of former athletic director and head football coach Robert Westermann, the department made great strides, and Stern, who comes here from the California School for the Deaf—Fremont, where he was principal of the Junior High School Program, feels confident that he can build on the department's advancements.

Among Ourselves

Dr. Paul Siegel began his duties as chairman of the Communication Arts Department in Gallaudet's School of Communication in August. He replaced Herbert Woofert, who is now a special projects manager in the School of Communication's Office of the Dean. Siegel was an associate professor at the Illinois State University's Department of Communication prior to coming to Gallaudet. He has 10 years of scholarly work and publications in communication, law review, and social journals. Siegel has filled various leadership roles within the Speech Communication Association and served as executive director of the Kansas/Western Missouri affiliate of the American Civil Liberties Union. Siegel can be reached at x5240.

Bernard Bragg, Gallaudet's artist-in-residence, received the second annual John Bulwer Award from the National Center on Deafness at California State University—Northridge, at the annual Daniel T. Cloud Awards banquet held Sept. 23 in Los Angeles, Calif. The award commemorates John Bulwer, whose 17th Century treatises, *Chirologia: or the Natural Language of the Hand* and *Chironomia: or the Art of Manual Rhetoric*, influenced playwrights and authors for more than 300 years. Bragg was chosen to receive the award for his groundbreaking work in theater both on stage and in television, which has opened doors for future deaf performers.

At 37, the 1973 Gallaudet graduate has a number of impressive accomplishments behind him that make him a likely candidate in helping develop a quality sports program. While at Gallaudet, Stern scored eight varsity letters in basketball, baseball, tennis, and football, earning him the 1973 Athlete-Scholar of the Year award from his alma mater.

After graduation, he taught and coached football at the California School for the Deaf—Riverside and earned his M.A. in special education from California State University—Northridge. From 1976-1984, he was a teacher and coached boys' and girls' basketball at the California School for the Deaf at Berkeley (which moved to Fremont in 1980). In addition to his career pursuits, Stern served in 1987-89 as U.S. team director of the World Games for the Deaf, and chairman of the Recreation Commission for the City of Fremont.

Stern decided to apply for the position at Gallaudet in June when a friend mailed him a copy of the job opening announcement. "First, I was interested in the job itself, the challenges it presented—I thrive on challenges. Second, I love academics and athletics, and I see this job as being involved in both. Third, Gallaudet presents me with the tremendous opportunity for professional and personal growth. Fourth, I'm from the East and my family lives here, so moving back here was attractive to me.

"My first order of business, now that I'm here [at Gallaudet], is to get my feet wet," said Stern. "I want to get involved and really know all the programs before I think about making any changes."

Stern added that he will not devote his time to any one particular sport (Richard Pelletier has assumed Westermann's duties as head football coach) and, using the phrase coined by Gallaudet President King Jordan, he said that he will "strive for excellence" in all of the Athletic Department's programs.

For the time being, Stern will be living on campus until he sells his home in California. During that time, his wife, Hedy, who works part time as a community educator at the California School for the Deaf—Fremont, and his children, ages 10, 9, and 6, continue to reside in California.

Students get help at Career Center

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to meet with students, providing an opportunity for brief interviews or for students to distribute copies of their resumes for prospective jobs. In addition, a Graduate School Information Day has been slated for Oct. 24 in the Ely Center multipurpose room, and a number of workshops in areas such as resume writing and interviewing will be held this fall, although no dates have been set at this time.

The value that the Career Center serves for deaf students, Kitterman believes, "is the same as it would be for the hearing population.

"Not everybody needs it or uses it, but it's a valuable service. Typically, for deaf or hearing students, there is so much you don't know about looking for a job or settling on a major. There are so many details to take care of that most people could benefit from assistance."

Classified Ads

CLASSIFIED ADS are printed free as a service to Gallaudet faculty and staff. They must be submitted in writing only to *On the Green*, MSSD, Room G-37. Ads may be run for a maximum of two weeks, if requested and if space permits. The deadline for submitting advertisements is Friday, 10 days before the desired publication. Ads received by Friday, Sept. 29, will appear in the Oct. 9 issue.

FOR SALE: Sears Kenmore zigzag sewing machine in wooden cabinet, exc. cond., \$70. Call Rosie, x5315, or 685-0474 (V/TDD) eves. before 9 p.m.

WANTED: Ride from Gallaudet to Lanham/Greenbelt area for 2 people, leave Gallaudet 5 p.m., will pay \$4/day or up to \$20/week. Call Amy, x5373, or 552-3624 (V/TDD) eves./weekends.

FOR SALE: '85 Ford Escort, 4-dr. hatchback, black, 4-speed, new tires, AM/FM cassette, new exhaust system, cruise control, 68K mi., well cared for, \$1,800/BO. Call x5233, or 982-4588 (V) eves. before 8 p.m.

FOR SALE: "Deaf Power" office pens, limited supplies, 2 per order, proceeds go to Youth Leadership Camp, 2/\$1 COD. Write campus mail, Box 1493.

FOR SALE: Holiday Spa membership, must sell, BO. Call Deborah, x5259.

FREE: 40 moving boxes of various sizes, good cond., respond before Oct. 1. Call Virginia, x5436.

FOR RENT: Large, unfurn. efficiency basement apt. w/patio and backyard near Hechinger Mall in NE D.C., security deposit req., \$350/mo. inc. util. Call Mrs. Hayden, 399-4578 (V) after 6 p.m.

WANTED: Christian mother of three in Laurel, Md., wants to babysit deaf child, any age, has completed ASL, Level III, willing to buy TDD. Call Shelly, 498-5253 (V).

FOR SALE: Smith Corona electric typewriter, good cond., \$50/BO. Call Doris, 786-3025 (TDD) days.

Job Openings

Some of the advertised positions may already be filled. The list below includes only new staff and faculty openings and does not represent all jobs available. To get a recorded message describing the complete list, call x5358 or x5359 (TDD).

SPECIAL PROJECTS INTERN: National Academy
OUTREACH PLANNING COORDINATOR: Outreach Services
TEACHER'S AIDE: Child Development Center
MAIL-ORDER CLERK: Gallaudet University Press
DRIVER: Transportation Services
INTERPRETER/GUIDE: Hearing-Vision Impaired Program
ENGLISH INSTRUCTOR: School of Preparatory Studies
SUBSTITUTE TEACHERS: MSSD and KDES